

## ISV Department news from Acorn

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### RISC OS Upgrades - AKA62

In the last newsletter (No. 11 - February 1989), I promised to let you know how and when RISC OS upgrade packs would be available. Details are as follows:

### RISC OS Upgrades at ISV/IHV Discount

The discount price for RISC OS for ISVs and IHVs is:

£22.62 (exc VAT)

£26.01 (inc VAT)

This price pertains for all kits for your development machines (i.e. there is no First and Subsequent price differential for this product).

Please make your cheque out to Kelator for the inc VAT price (multiplied by the number of kits required) plus £2 per consignment handling charge and send with your order to me at Acorn (address above). If you are ordering a computer in the same consignment, don't forget that the handling charge will be £5.

Kelator are giving priority to ISVs/IHVs ordering under the discount scheme and will fulfil your order as soon as they can, but please do not rely on an immediate response. The upgrades will be arriving at Kelator in batches.

### If you attended a RISC OS Seminar and have RISC OS on EPROMs

1. You may purchase upgrade kits as above

OR

2. You may return your EPROMs to me and I will replace them with a full-release pack free of charge. We have a number of these packs here ready for the purpose, but they will probably be taken up very quickly so **please contact me before sending your EPROMs**. If there is a set remaining, I will put it aside for you for three days to allow time for you to send your EPROM set to me. **If, after that time has elapsed, your EPROMs have not arrived and the kit is required by someone else, it will be reallocated.**

### Catalogue of products for Archimedes systems

We have now entered all the amendments to text for the catalogue of software applications and hardware extensions for Archimedes which has been sent to us. We will shortly be mailing every company for whose products there are entries to check that the text is correct.

If you have products you feel qualify for entry into the catalogue, but do not receive text from us in the next two weeks, please send details of your products for inclusion.

The catalogue lists only products which are:

**available now**

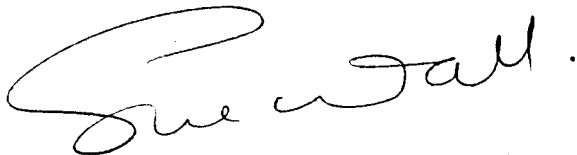
and

**which run in native mode.**

Products which are yet to be released or which require the use of an emulator will not be included.

We will be indicating which products have been validated against RISC OS, so please make sure that you keep me informed of this with respect to your products.

In the past we have listed products in the catalogue in good faith, having been informed by the ISV or IHV concerned that they are available, only to find that customers have been told that the products are not yet released. This causes embarrassment to all concerned and frustration for the customer/end user. In the future, only products that we are confident are complete and purchasable will be listed in the catalogue. My confidence in the availability of your products will be assured if you supply me with a full-release, library copy of each of your available products and make sure that I receive review copies of new products as they are released. Many companies already do this as a matter of course and to them many thanks. It gives me a high level of security in quoting their products in response to the frequent, "Do you know of something for Archimedes which.....?" as well as giving me the confidence to include them in catalogues.

A handwritten signature in black ink, appearing to read "Sue Wall". The signature is fluid and cursive, with a large initial 'S' and a trailing dot at the end.

Sue Wall  
ISV Product Manager