



## Acorn Dealer Demo Scheme ("the Scheme")

### Purchasing Agreement

Acorn agrees to supply its Consumer products, which are defined as those products in the enclosed list, to the Authorized Acorn Dealer named below at its Recommended Retail Price less a discount of up to twenty-five per cent (25%) subject to the following conditions:

1. Products supplied under the Scheme must be used solely for the work of the Dealer and displayed within the Dealership in areas of prominence.
2. Products may not be re-sold, loaned or otherwise supplied by the Dealer for a period of six (6) months from the date of purchase without the written consent of Acorn.
3. Acorn reserves the right to revise the level of discount offered under the Scheme at any time.
4. Acorn will be entitled to audit the Dealer's use of the Products supplied under the Scheme and reserves the right to refuse to supply such Products where, in its absolute discretion, it considers that the Dealer has failed either to abide by these conditions or to comply with the framework of the Acorn Dealer Criteria.
5. Payment in full must accompany each order placed under the Scheme, unless a credit account is held with Acorn.

In consideration of Acorn supplying products to the Dealer at a discounted price, the Dealer agrees to be bound by the Scheme conditions stated above.

Name of Acorn Dealership ..... Account .....

Signed ..... Date .....

Name (block capitals) .....

Position .....

For and on behalf of Acorn:

Sales Manager .....

Date .....

**Demo Price List effective May 97**

Hardware system prices	Order Code	RRP exc VAT	Demo Discount	Demo Price
<b>Risc PC</b>				
200MHz StrongARM Risc PC 4M 1.2GB	SRP10	£979.53	25%	£734.65
200MHz StrongARM Risc PC 4M 1.2GB 8xCD	SRP11	£1022.09	25%	£766.56
200MHz StrongARM Risc PC 10M 1.2GB	SRP15	£1234.85	25%	£926.14
200MHz StrongARM Risc PC 10M 1.2GB 8x CD	SRP16	£1277.40	25%	£958.05
<b>A7000</b>				
A7000 4MB NET	AMC04	£582.66	25%	£437.00
A7000 4MB HD540	AMC05	£710.32	25%	£532.74
A7000 4MB HD540 4x CD	AMC25	£795.43	25%	£596.57
<b>Pocket Book</b>				
Pocket Book II 256K	AHB05	£204.21	25%	£153.16
Pocket Book II 1MB	AHB07	£272.30	25%	£204.23
<b>Network Computers</b>				
Modem NC (28.8 kbps)	TNS10	£399.00	13%	£349.13
Ethernet NC (10baseT)	TNS11	£399.00	13%	£349.13
<b>Acorn Peripherals Upgrades and Options</b>				
<b>Monitors</b>				
14" Fine Grain SVGA Multiscan ES	AKF60	£225.00	15%	£191.25
17" Fine Grain SVGA Multiscan	AKF91	£545.00	15%	£463.25
<b>PC compatibility cards and PC emulation</b>				
Risc PC DX4-100 Card	ACA56	£199.00	20%	£159.20
Risc PC 586-100 Card	ACA57	£299.00	20%	£239.20
PCx86 Software Upgrade	ACA54	£8.47	25%	£6.35
PC Exchange	SKB85	£25.49	25%	£19.12
<b>Software</b>				
Acom Advance (single licence)	SKB77	£99.00	25%	£74.25
Replay Starter Kit	SKB82	£34.95	25%	£26.21
Acorn PhotoView	AKA35	£34.95	25%	£26.21
ART Timecode	SAR01	£25.00	25%	£18.75
<b>Digital Cameras</b>				
Casio Camera QV-10a (includes SAR02)	CAS10	£320.00	20%	£256.00
Casio Camera QV-100 (includes SAR02)	CAS100	£450.00	20%	£360.00
Casio Mains Adaptor for QV-10a and QV100	ADK65EL	£12.75	20%	£10.20
Casio QV10a/100 connection kit	SAR02	£99.00	20%	£79.20
<b>Networking</b>				
Ethernet Interface & Access+ for Risc PC/A7000	AEH78	£120.00	25%	£90.00
Access CD Share	AES60	£99.00	25%	£74.25
<b>Development software, tools and documentation</b>				
Acorn C/C++	SKB78	£212.72	25%	£159.54
RISC OS 3 PRM volumes 1-4	AKJ03	£99.95	25%	£74.96
RISC OS 3.6 PRM volume 5a	ACJ25	£29.75	25%	£22.31
<b>Technical Reference Manuals</b>				
Risc PC Technical Reference Manual	ACJ12	£49.95	25%	£37.46
<b>Memory upgrades and options</b>				
1MB VRAM for Risc PC	ACA20	£127.62	25%	£95.71
2MB VRAM for Risc PC	ACA21	£170.00	25%	£127.50
<b>Other expansion or upgrade options</b>				
StrongARM Processor upgrade	ART21	£249.00	25%	£186.75
Risc PC Case Upgrade	ACM01	£99.00	25%	£74.25
Risc PC Case Upgrade (Series B or above)	ACM02	£76.60	25%	£57.45
Risc PC Backplane upgrade	ACA29	£29.74	25%	£22.31
A7000 Backplane upgrade	AMD10	£34.00	25%	£25.50
<b>Pocket Book peripherals</b>				
A-link	AHA30	£51.02	25%	£38.27
<b>Acorn Merchandise</b>				
Light Grey Polo Shirt	TAT01	£13.57	25%	£10.18
Acorn Mugs (1 Pair)	TAT02	£8.47	25%	£6.35
Acorn Parker Pen	TAT03	£4.21	25%	£3.16