

# SALES NEWS Issue 108

20th June 1994

Dear Dealer

## **AKF30/AKF40 Monitors**

Due to substantially increased costs and unpredictable future supply of the Acorn Standard Monitors, it will become necessary for Acorn to withdraw both the AKF30 and AKF40 Monitor from it's product range very shortly.

We do have limited stock remaining and orders will be fulfilled on a 'first-come, first-served' basis.

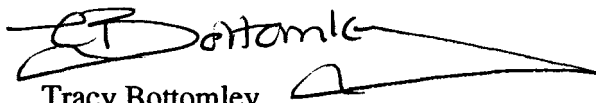
If you are expecting any orders for these monitors in the immediate future, you should ensure that you place those orders on Acorn now. Alternatively, you may need to discuss the AKF52 as an alternative monitor with your customer; supply of the AKF52 is ongoing.

## **July Price Changes - Education Dealers Only**

Further to our recent communications with you concerning discount changes on 4th July. Please be aware that orders placed and shipped before this date will be honoured at the current pricing structure. Orders which are outstanding after this date will be re-priced accordingly. This will not apply to products where there is a stock shortage.

If you have any further queries, please contact me.

Yours faithfully

  
Tracy Bottomley  
Sales Desk Supervisor

Acorn 