

SALES NEWS Issue 120

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CD-ROM Drive Offer

So that dealers can take advantage of the price benefits of the Risc PC and A4000 CD-ROM drive offer (reference our letter dated 17th November) we have arranged to change your existing Risc PC CD-ROM drive system orders to Risc PCs without CD-ROM drives. This affects product codes ACB28 and ACB48.

If you have any questions about the CD-ROM drive offer please talk to your Area Manager, or call the Sales Office.

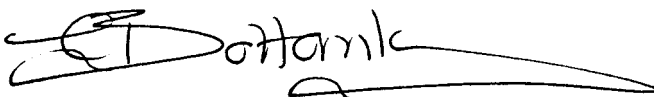
Pocket Book 1

Demand for Pocket Book 1 (AHB03) has exceeded supply and there is, unfortunately, a long lead time for obtaining further supplies from the manufacturer. We cannot therefore expect further stocks of Pocket Book 1 until the end of January 1995.

However, our suppliers are striving to deliver some stock earlier than this to allow us to fulfil all Class Pack orders, AHB 10, by the end of the year or in mid January.

We apologise for any inconvenience the delay may cause.

Yours faithfully



Tracy Bottomley
Sales Desk Supervisor

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