

SALES NEWS Issue 66

12th March 1993

Dear Dealer

PRICE ANNOUNCEMENT

Acorn Advance

We are pleased to announce the following pricing for the Acorn Advance. Please ensure that you submit your orders as soon as possible to ensure an early allocation.

Code	Description	RRP
SKB77	Single User Licence	99 *
SKY77	Secondary Licence	499 *
SKY78	Primary Licence	199
SKS77	Off-site Disc Pack	99 **
	Education Dealer Discount	30%
	Indirect Dealer Discount	22%

* Now in stock in limited supplies

** available to education dealers only


Acorn Advance Area Licence

LEA's will be able to purchase licences for this product, on an area basis. Individual price negotiation will apply but supporting dealers can expect a 5% support payment, providing Acorn receives confirmation, in writing, that the dealer will provide first line support to every school in the authority.

Acorn Advance Off-site Pack

Please be aware that orders will not be accepted unless the enclosed form is completed and returned to the Acorn Sales Desk. Goods will be delivered direct to the school but invoiced to the dealer.

Yours faithfully


Tracy Bottomley
Tele-sales Supervisor

Acorn 