

SALES NEWS Issue 97

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Product Statement

So that your business does not suffer from a 'wait and see' policy by potential customers, we can state that we have no immediate plans to replace our existing product range; neither the A3010, A3020, A4000 nor (immediately) A5000 are affected by any announcement being made in April.

We recommend that you attend one of the Acorn events on the 14th or 15th April to find out more. If you have not already done so, you will receive your invitation letter in the next day or so, with full details.

A4 On-Site Support

Please note that extended A4 on-site support can be purchased only within the first year of warranty. Please ask for proof of purchase date.

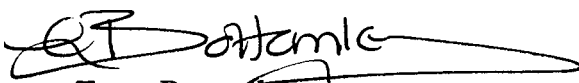
Acorn Access

You will be pleased to know that the Acorn Access products are now available to both consumer and education dealers. Please submit your orders at your earliest convenience.

CD ROM Offer - participating dealers only

The above offer is proving very successful and we have passed a substantial number of leads to participating dealers. Please be aware that you may be asked to give demonstrations of the CD ROM System to schools and that you should therefore have a system ready to demonstrate. Please place your orders in the usual way.

Yours faithfully


Tracy Bottomley
Sales Desk Supervisor

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