

# SALES NEWS Issue 102

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Dear Dealer

## **Risc PC 600**

Where an Acorn Dealer is asked by an 'enthusiast' customer to supply a Risc PC 600 without an Acorn monitor, then dealers are authorized to sell a Risc PC without monitor **providing the following is adhered to:**

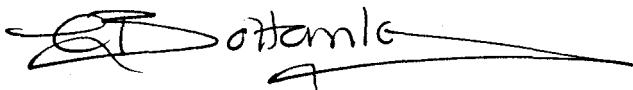
1. the sale of a single machine is to a specific enthusiast customer who has a particular requirement;
2. the appropriate Acorn documentation and declaration must be completed and submitted to Acorn within the agreed period;

On completion of the above Acorn will allow an additional machine to be supplied to the dealer without monitor to be matched with the monitor which the dealer will already be holding in stock thereby creating a full system.

This facility is to be extended to enthusiasts by dealers on a limited basis and on the understanding that the end-user customer has a genuine requirement (i.e. already owns an appropriate monitor or requires a monitor of such specification that it is outside the range currently provided by Acorn).

We will advise you shortly of the administrative details of the above facility.

Yours faithfully



Tracy Bottomley  
Sales Desk Supervisor

