

# SALES NEWS Issue 51

12th August 1992

Dear Dealer

## **Master 128**

There have been rumours that the Master 128, AMB15 has been discontinued. Please accept this as formal notification that these rumours are untrue and Acorn are continuing to manufacture this product. Further deliveries are expected at the end of September.

## **A4 Portable**

Acorn now has an extensive outstanding order book for the A4 Portable computer. We have increased production of this product and volume supplies are expected at the end of August. Dealers who have not already placed their order with their supplier, please do so immediately to ensure an allocation from our next delivery.

## **Ethernet Card**

With reference to Ethernet Card, AEH50, please be aware that this has been replaced with Ethernet Card III, AEH54. All orders are hereby transferred to this new code. In addition the retail price has been reduced to £149 excluding VAT.

## **Dealer Price List**

In the next 2-3 weeks you will be receiving the September issue of the Dealer Price List which includes all new products and new discount structures. Meanwhile, if you have any price queries, please do not hesitate to contact your Area Sales Manager.

## **Multiscan Monitors**

When shipping the AKF18 monitors, please always ensure that the stand is removed and packed separately, if not this could result in damage and invalidation of your warranty.

Yours faithfully



Tracy Bottomley  
Senior Sales Co-ordinator  
Sales Operations Department

