

SALES NEWS Issue 70

1st April 1993

Dear Dealer

DEALER DEMONSTRATION STOCK - ACORN ADVANCE

To enable our dealers to carry demonstration stock of Acorn Advance, Acorn are offering a 45% discount off RRP for demonstration purposes only. This product will be supplied to you as per the terms of the Purchase Agreement enclosed and must not be sold for a period of 6 months from date of invoice.

Please be aware that only 1 copy of Acorn Advance per dealership is permitted!

Please use the enclosed order form to take advantage of this offer. An offer, of this type, will be repeated every 6 months, however it is important for you to take advantage of this particular promotion as soon as possible to ensure you receive an early allocation.

Payment - it is necessary for all dealers to send 'cash with order' including VAT. Fax copies of orders will not be accepted.

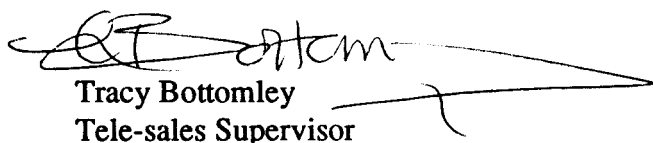
Orders will not be accepted unless the purchase agreement is returned with the order, signed by yourselves.

In brief:

Send: order form, cheque and signed purchase agreement

If you have any further queries, please do not hesitate to contact me.

Yours faithfully


Tracy Bottomley
Tele-sales Supervisor

Acorn 