

SALES NEWS Issue 94

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IMPORTANT PRODUCT NOTICE

Multiscan Monitor

Please be aware that during March and April supplies of the SVGA Monitor AKF52 will be severely limited. This is due to product scheduling. It is anticipated that it will be well into May before supplies return to normal.

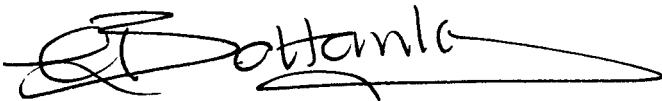
In view of the above it is recommended that you advise your customers to either purchase the AKF40 monitor or where this is not suitable encourage them to take the AKF50 which will be supplied to you at a significant reduction, this being just £26 above your normal Dealer price of the AKF52, effective from today's date.

This offer is limited to the duration of the supply shortage and AKF50 pricing will return to normal during mid May.

We apologise for this shortage of supply of the AKF52 and assure you of our best efforts to secure further supplies as quickly as possible. In the meantime we trust that this offer alleviates at least some of the difficulties the shortage may cause.

Please contact me if you would like your outstanding orders transferred to the AKF50.

Yours faithfully



Tracy Bottomley
Sales Desk Supervisor

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